

Glandem Lumini
Syndicated Legal Resource Group





ABOUT GLANDEM LUMINI

Glandem Lumini is a syndicated legal and commercial advisory firm set up with a view towards providing synergized legal and commercial consultancy services to public and private sector enterprise in the best traditions of legal excellence.

Glandem represents the next innovation in the thinking and evolution of legal practice in Africa: A different and unique approach to the resolution of the complex legal challenges faced by public and private enterprise in today's ever changing world, the group brings together a select group of specialized lawyers and law firms under a platform able to synergize for the delivery of a wide assortment of legal solutions in supporting the legal resource requirements of governments and public and private enterprise.

We are a selection of modern business oriented African lead lawyers with a presence in **Nigeria, Ghana, the Ivory Coast, Tunisia, Senegal, Ethiopia, Kenya, Tanzania, Rwanda, Botswana** and international members in the **United Kingdom, Cyprus and Singapore.**



Our Presence

Centred in Lagos, Nigeria, our focus is the development of a strong and deep network of leading African legal expertise with the capacity to deliver first rate results for complex public and private enterprise (and a reach into the leading centres of the United Kingdom and Singapore as well as the State of Cyprus) particularly for the facilitation of off-shore transactions involving Europe and Asia.

This unique Afro-centric global outlook gives us international strength for the delivery of depth and illumination to African businesses.



Our Vision



In today's economy the legal solutions required by enterprise often entail an aspect of strategic commercial thinking on a macro and micro economic scale, incisive commercial legal solutions including expertise with project and corporate finance, experience with governmental and regulatory affairs as well as the specific deployment of speedy dispute resolution methods tailored towards the best interests of clients.

It is often the case in the realm of modern business that several of the essential but different areas of legal expertise may converge with respect to a specific project or transaction and this is the essential premise for which Glandem has been established: the Group represents a one-stop shop for the complex requirements of enterprises with a rich pool of both youthful and experienced lawyers from the best legal backgrounds in Africa.



Our Culture & Values

The Totem

The Glandem Totem – which is a symbol of our values is expressed in the combination of three African Adinkra Symbols.



The first symbol refers to quality control. It translates as “HWE MU DUA” - *“Measuring stick”* - It is the symbol of examination and quality control. This symbol stresses the need to strive for the best quality in human endeavors.

The second symbol translates to a thirst for knowledge. It translates as “NEA ONNIM NO SUA A, OHU” - *“He who does not know can know from learning.”* It is the symbol of knowledge, life-long education and the continued quest for knowledge.

The third symbol refers to dynamic thought and creativity. It translates as “NKYINKYIM” - *“Meaning- “twisting.”* It is the symbol of initiative, dynamism and versatility.

Thus the Glandem Totem as the unified symbol of our values represents dynamic and creative thought, shaped through knowledge and firmly guarded by the measuring stick of coherent quality control.





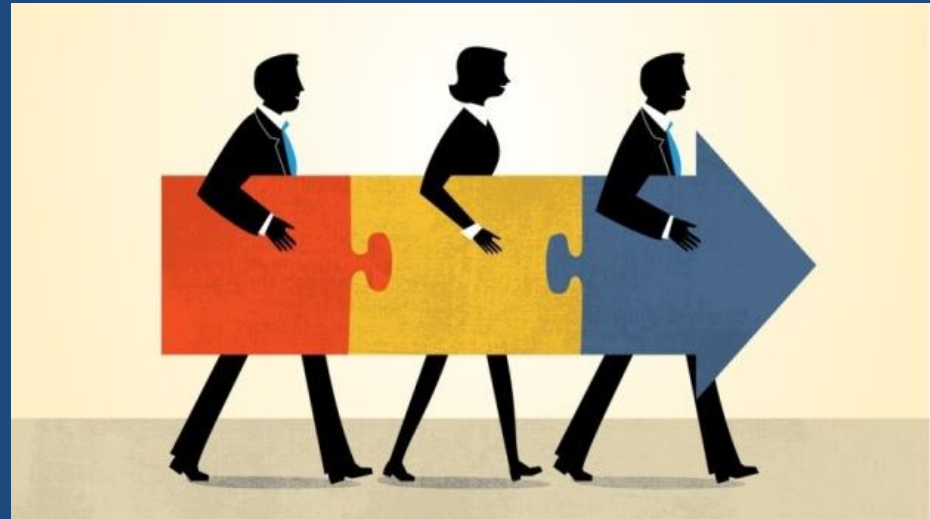
**Diversified Expertise:
Synergy and Group Vision**



How We Work:

The Synergy of Expertise . . .

The special value our clients receive is our **synergy of expertise**. Members bring to each brief the capacity to reach across various specializations present in the group and integrate same towards a unified strategy. Our work method ensures maximum delivery of targeted professional expertise for the requirements of our clients proceeding from a careful analysis of the client's objectives towards a development of a strategic approach to resolving same.



Thus our work flow process is designed to deliver the best and most thorough results for our clients.



How we work:

Our Workflow Process . . .

In delivering quality results to our clients we work through our process to ensure the highest client satisfaction

1. The Briefing

2. Analysis of Clients Targets

3. Development of Vareigated Strategy

4. Selection of Expertise among Members

5. Client Round Table

6. Conclusion of Engagement

7. Implementation of Strategy

8. Assessment & Feedback

9. Conclusion & Further Steps



Depth and Illumination



Practice Areas

Glandem is a full service law firm which works in partnership with the member law firms of the Glandem Lumini Group. Accordingly we provide services in all areas of law. Hereunder are our cardinal practice areas:



Strategy



Glandem has at its core a focus on the deployment of cardinal strategic thinking towards the targets of its clients. We recognize the significance of business and government networking and for this reason have built a strong network of public and private sector leaders and influencers within the African Economy. We deploy this network strategically for the delivery of special services to our clients at a business level, and also for the speedy resolution of issues which are best resolved through high-level negotiation. Our recognition of the power of networking is the reason we present our core practice area as Strategy.



Regulatory Affairs, ADR & Litigation



We place a premium on quality *Regulatory Advise* as well as excellent *Dispute Resolution* services. Our target with respect to *Dispute Resolution* is ensuring the speediest achievement of the goals of our clients through the most incisive and creative deployment of strategically crafted solutions. Leading this practice is **Segun Akerele, of Segun Akerele & Co**; and he brings to the table 24 years experience in the field of Dispute Resolution having first honed his legal mind at the distinguished law firm of Rotimi Williams & Co.

Segun, aside from being the consummate litigator, is also an expert mediator and is a leading adviser on Governmental Affairs, Public Policy and Regulatory matters in Nigeria and West Africa



Shipping; Oil & Gas



Our Lead Member for maritime matters is Mr. **Dayo Peters** whose strong experience in these sectors brings deep insight and sharp focus to all legal issues and problems presented to Glandem in these sectors. Dayo heads a vibrant shipping practice and has advised indigenous and foreign clients on various aspects of Shipping.

The Firm also has significant Oil & Gas experience and expertise, haven advised several corporations in key local and international petroleum transactions; Glandem founder **Senibo Bara-Hart** is a leading expert in the Oil & Gas industry.



Banking, Finance & General Commercial Practice



Glandem operates a robust banking and finance practice which takes a holistic approach to proffering sound solutions from a bird's eye view of micro and macro-economic complexities through the seasoned expertise of our local and international financial advisory teams. The Glandem network is specially positioned to provide a strategic comparison of variegated approaches to local and international financial issues and this gives our clients a leading edge in the resolution of complex problems unique to the banking and economic space.



Technology & Telecommunications



As far as the globalized economy is concerned, the future is, and will always be ruled by telecommunications and technology as these have become the very gears and engines of business and industry in the information age. One of our most important areas of practice therefore rests in the realm of *Telecommunications and Technology* and this is led by the **Lead Partner of Glandem Lumini, Senibo Bara-Hart.**

Senibo has rich experience in the legal field of technology and telecommunications having worked variously as legal adviser, executive director and head of compliance in three major telecommunications and technology multinationals: MTN, Nokia and Samsung. In these roles, Senibo covered several jurisdictions spanning North, West and Central Africa as well as the Middle East and is a leading expert in technology law in Africa today.





**Glandem: Waves
of Strength and
Strength**



Lead Members - Tunisia



Dr. Samir Abdelly
Managing Partner, Abedlly & Associes

Dr. Samir Abdelly is the founder and managing partner of Abdelly & Associates. He was also a presidential candidate in Tunisia in the presidential elections of 2014. Samir Abdelly is a member of many international and local associations such as the International Association of Petroleum Negotiators (AIPN), International Association for Judicial Methodology, the Arabic Association for young lawyers, the Tunisian Centre for Conciliation and Arbitration and the *“Camera Arbitrale Nazionale e Internazionale Di Milano”*.

He is a regular speaker at several local and international conferences and author of numerous publications and articles dealing with Oil & Gas, Public Private Partnerships and Mergers & Acquisitions in Tunisia and North Africa. Samir is an Arabic native speaker and is also fluent in English, French and Italian.

He has extensive experience in Oil & Gas, Corporate Law, Mergers & Acquisitions, Private Equity transactions and Joint Ventures. He has been involved in most of the large-scale projects in Tunisia and North Africa and has advised numerous national and international groups in various sectors particularly natural resources, banking and finance, insurance, telecommunications and IT as well as real estate.



Lead Members – Cote d'Ivoire



Eric Bably BK & Associes

Led by Eric Bably, BK & Associés is a multidisciplinary law firm based in Abidjan, Ivory Coast, representing local and foreign clients. The firm is active in commercial law. Working with a strong network of other legal professionals, BK & Associates maintains an important regional practice in OHADA member countries.

Lead Members – UK, Singapore & Cyprus



Michalis Economides

CEO – Chambersfield Economides Kranos

Michalis Economides is a qualified lawyer in the United Kingdom and Cyprus. He is the CEO of the law firm Chambersfield Economides Kranos which is based in Cyprus with offices 9 countries. He is also the CEO of the corporate and fiduciary leader KnightsWorth which offers corporate services in more than 20 countries around the globe.




Lead Members – Tanzania



Eric Frank Ringo
Managing Partner – Fin & Law

Eric Frank Ringo is Principal Partner at FIN & LAW, an Advocate and Chartered Arbitrator in Tanzania. Eric has over 15 years post qualification practice focusing on Tax, Corporate Law, as well as Commercial and Investment law. His practice areas also include mergers and acquisitions, banking and financial transactions, commercial contracts and project management, Public Private Partnerships, as well as wealth management and advisory services for foreign investments in Tanzania. Eric regularly advises many leading domestic, regional and international Companies including those listed on the Dar es Salaam Stock exchange, numerous private companies, foreign embassies and consulates and some of Tanzania's largest State Corporations. He counsels on all aspects of Tax and Investment Law for entities setting up in Tanzania: Banking law, Public Private Partnerships as well as M&A aspects including preparing companies for sale, due diligence, transaction finance, and drafting and negotiation of transaction documentation.



Lead Members – Ethiopia



Getnet Yawkal

Getnet Yawkal Mebratu is a leading lawyer in Ethiopia. As a professional lawyer he has dealt with an array of complicated cases often involving high profile international and national clients, and these have paved the way for him to establish himself as a key contact to develop, prepare and review legal documents in accordance with client's commercial strategies and with a strategic view towards critical stakeholders. Throughout his career, Getnet has consistently exemplified integrity while maintaining quality and professionalism to provide first-rate legal services in Ethiopia, and his record is one of responsibility, dedication, and solid achievements. Getnet Yawkal is goal-focused and versatile; accustomed to a fast-paced environment where deadlines are a priority and handling multiple jobs simultaneously is a requirement.

Lead Members – Rwanda



Johnson Kabera

Managing Partner, Kigali Allied

Johnson Kabera is a senior partner at Kigali Allied Advocates. He holds a Certificate in International Trade and Development and is an Associate Member of the Chartered Institute of Arbitrators.

He is involved in training prosecutors and judges at the Institute of Legal Practice and Development in Nyanza and is particularly adept at labour law - in which respect he helped to draft the 15 Ministerial Orders for the implementation of labour law in Rwanda. He is also a specialist in arbitration and has participated in several high profile arbitration proceedings.



Lead Members – Ghana



Daniyal Abdul – Karim
Managing Counsel – Legal Ink

Daniyal Abdul-Karim who holds an LLB degree from the University of Ghana (1994), leads Legal Ink. He has been a member of the Ghana Bar Association since 1997 and the International Bar Association from 2010. He is also a Notary Public and has extensive years of experience and exposure as a legal professional. Since his enrolment as a lawyer in 1997, he has also has in-house experience having worked for two manufacturing companies and two banks as in house Legal Counsel. By virtue of this exposure, Daniyal can boast of an impressive background and sound knowledge of investment law, banking, commercial and corporate litigation, corporate governance, commercial law and drafting of legal documents. Daniyal is conversant with statutes affecting investments and businesses in Ghana, as well as procedures and processes at Government Ministries and Departments.



Lead Members – Senegal



Mohamedou Makhtar Diop

Managing Partner - MMD

Mohamedou Makhtar Diop ("MMD") is an experienced commercial litigation and transaction lawyer based in the Republic of Senegal and is Lead Member for Glandem Lumini in Senegal. He has handled a wide spectrum of local and international transactions in West Africa and is highly experienced in the civil law of French West Africa.

MMD has a high level of expertise in corporate law and a strong reputation focused on rigor, performance and transparency. Its multidisciplinary team assists clients with commercial transactions and litigation matters. MMD focuses on the application of new technologies to significantly reduce its turn-around time for client work




Lead Members – Kenya



Dominic Mwale

Managing Partner, Mwale & Co

Dominic is an experienced commercial lawyer who specializes in Litigation, ADR, Employment Law and Real Estate. He is the Founder of Mwale & Co Advocates and is a Member of the Chartered Institute of Arbitrators in addition to holding a Diploma in Human Relations. He is also a member of the East African Law Society, the International Trademark Association and the Pharmaceutical Trademarks Group.





Lead Members – Botswana



Piyush Sharma

Managing Partner, Piyush Sharma & Attorneys

Mr. Sharma is the founder of Piyush Sharma, Attorneys & Co: he is an experienced corporate and commercial lawyer and has represented the five leading Banks in Botswana. He has experience in the practice areas of franchise, real state, renewable energy and transportation. He is an expert in drafting and negotiating contracts and has concluded various multi-national and multi-million legal arrangements, projects and contracts. He is a Member of the International Bar Association and the Botswana Institute of Arbitrators (BIA).



Lead Members – Nigeria (Shipping, Oil & Gas)



Dayo Peters
Managing Partner, Rockville & Co

Dayo Peters represents Rockville & Co, as its Managing Partner. Rockville is a Commercial Law Firm which provides clients with solutions to both contentious and non-contentious matters including organization of business entities, business advisory services, company secretarial Services, and legal advice with respect to Banking, Finance, Telecommunications, Oil & Gas, Real Estate and Shipping. Dayo heads a vibrant Shipping practice and has advised indigenous and foreign clients on various aspects of Shipping, including but not limited to local, international and cross border financing of Vessels, sale and purchase of vessels, vessel mortgages, flag administration, Charter party Agreements, maritime insurance and various other maritime related issues. He also has a keen interest in working with indigenous operators towards enhancing their participation in the development of Nigerian oil fields and the effective transfer of technology. He has advised on, negotiated relevant agreements and conceived structures for the financing, operation and development of several Marginal Oil Fields.

Lead Members - Nigeria (Regulatory Affairs, Litigation & ADR)



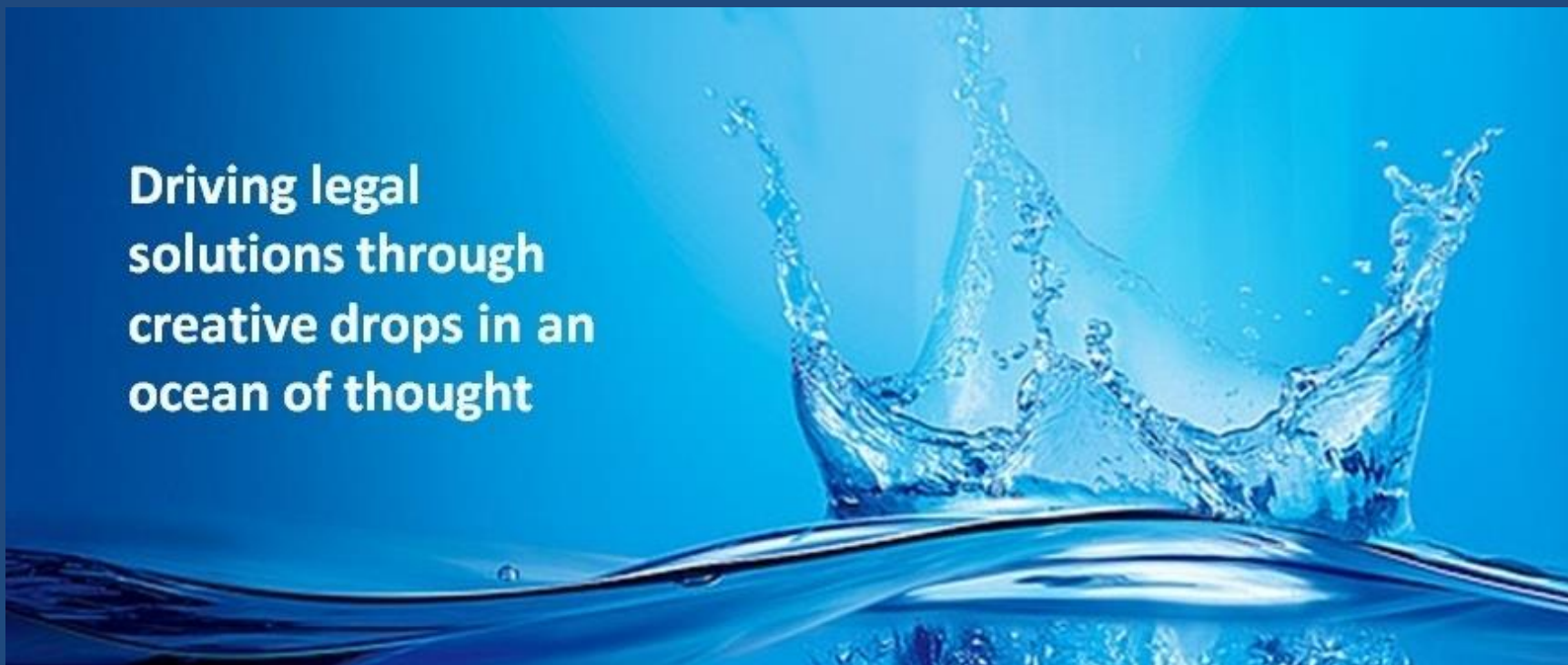
Segun Akerele

Managing Partner, Segun Akerele & Co

Segun Akerele is the founder of Segun Akerele & Co and was admitted to the Nigerian Bar in 1995. Segun began practice at the renowned law firm of Chief Rotimi Williams' Chambers where he practiced for 13 years.

During his career Segun has handled various important and complex litigation cases spread across the legal field from Commercial Law to Energy, Taxes, Intellectual Property, Land, Labour, Pensions, Banking and Finance and Constitutional Law.

**Driving legal
solutions through
creative drops in an
ocean of thought**



Founder & Lead Partner



Senibo Bara-Hart

Senibo Bara-Hart is the Africa Lead for Telecommunications and Technology for Glandem and has 17 years experience in various fields of legal practice covering Finance, Telecommunications & Technology, Oil & Gas and Corporate Strategy. Senibo has worked as Executive Director and Head of Legal Affairs and Corporate Compliance for several multinationals in roles covering West, North, Central and East Africa.

He is a leading expert in Telecommunications in Africa and has been recently recognized by Legal 500 as one of the most influential lawyers on the continent.

Contact Us



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